

Message Text

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73

ACTION EB-11

INFO OCT-01 NEA-10 ADP-00 CIAE-00 INR-10 NSAE-00 RSC-01

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FM AMEMBASSY NICOSIA

TO SECSTATE WASHDC 7435

INFO USDOC WASHDC

LIMITED OFFICIAL USE NICOSIA 1213

E. O. 11652: N/ A

TAGS: EIND

SUBJ:: CYPRUS CARTON MANUFACTURER REQUEST FOR ASSISTANCE

REF: STATE 730 68

FROM AMBASSADOR FOR DEPUTY ASSISTANT SECRETARY SEARBY

1. INTERNATIONAL PAPER CORP (IPC) ZURICH REPRESENTATIVE VISITED
SALAMIS CARTON INDUSTRY LTD (SCIL) MAY 9 TO REVIEW SITUATION.

2. SCIL CHAIRMAN SAYS IPC HAS AGREED SUPPLY 700 TONS KRAFT
LINER BOARD FOR SECOND HALF 1973. AS IPC HAS ALREADY SHIPPED
300 TONS UNDER ITS 1973 COMMITMENT, IT WILL MEET ITS FULL
COMMITMENT TO SUPPLY SCIL WITH 1,000 TONS IN 1973. SCIL HAS
SUCCEEDED IN PURCHASING ADDITIONAL 1,000 TONS FROM SCANDANAVIAN
SUPPLIER (AT HIGHER COST THAN IPC). THESE 2,000 TONS, TOGETHER
WITH 1,000 TONS IPC SHIPPED IN FIRST QUARTER 1973 UNDER
1972 COMMITMENT, AND PROBABILITY OF 600 TONS FROM ANOTHER
U. S. SUPPLIER (TRADEWAYS) WILL SEE SCIL THROUGH 1973.

3. IPC UNABLE ENTER COMMITMENT FOR 1974. THOUGH THEY
PROMISED TO DO THEIR BEST, THEY SAID PROSPECTS BLEAK AND
ENCOURAGED SCIL TO SEEK ALTERNATE ARRANGEMENTS. SCIL
NOW TALKING WITH CANADIAN (VANCOUVER) AND PORTUGUESE SUPPLIER
RE 1974 SUPPLIES.

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4. SCIL CHAIRMAN EXPRESSES APPRECIATION FOR
OUR HELP AND BELIEVES THAT IPC HAS DONE ITS BEST FOR THEM IN
THIS TIGHT WORLD WIDE SUPPLY SITUATION. HE IS STILL
CONCERNED ABOUT 197 4, BUT HOPES TO MANAGE WITH HIGH COST
CANADIAN SUPPLIES PLUS WHATEVER HE CAN GET FROM IPC,
TRADEWAYS AND PORTUGAL.

5. GREATLY APPRECIATE YOUR SUPPORT.
POPPER

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*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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